



The Federation of Historical Bottle Collectors

Reasons for the Early Admission price:

1. Early Admission (EA) is a privilege that has considerable value. EA's get the opportunity of "First Shot" along with the dealers with tables. EA's get to shop without the responsibility of a sales table while dealers are busy setting up. Our first concern during set up is to the dealers willing to bring their merchandise.
2. The Expo is the largest and most significant bottle shows there is that happens only once every 4 years.
3. Anyone not wishing to pay the EA, can enjoy the show for 2 days with a general admission ticket. They also get to attend multiple seminars and the shoot-outs for free.
4. A \$20 discount is available if they join the FOHBC. For only \$50, they get access to the show set-up and membership privileges for a year!
5. The EA price includes spouses and minor children.
6. Before the show sold out, individuals had the option of purchasing a sales table for \$85 and bringing merchandise to sell.
7. At the 2011 Memphis National and the 2004 Memphis Expo, we averaged 100 individuals/couples willing to pay the EA price.
8. Without the EA admission, the net revenue for the Memphis National would have been reduced by over 80%. The revenue from our National/Expo shows is essential to provide operating capital for The FOHBC during the year. Keep in mind we are having to transfer money out of savings to meet our financial obligations.

We want as many people to attend our shows as possible. We offer multiple choices as to how they can attend the show.

Tom Phillips, Conventions Director