

*Quality Collectors from across the USA will be gathered for the FIRST National Show to be offered in New England!*

The Federation of Historical Bottle Collectors presents:

## **2013 National Antique Bottle Show**

**Manchester NH**

### **Dealer Contract & Information**

**Radisson New Hampshire  
Expo Center**  
700 Elm Street,  
Manchester, NH 03101

---

<b>July 19</b>	Banquet
<b>July 20</b>	1-5 (early entry)
<b>July 21</b>	9-3 (general entry)



# **2013 FOHBC SHOW**

Manchester, NH

## EVENTS & GENERAL INFORMATION -

The Merrimack Valley Bottle Club members along with the Federation of Historical Bottle Collectors would like to extend to you a warm welcome to our 2013 FOHBC show.

HOST HOTEL - Radisson Hotel Manchester Downtown  
700 Elm Street,  
Manchester, NH 03101  
1 (800) 967-9033 Code: FOHBC13

FOHBC MEETING – The FOHBC general meeting will take place on Friday afternoon from 1:30 – 2:30.

BANQUET - You do not have to be an FOHBC member to attend. The FOHBC Banquet will be held at the Radisson Hotel. A cash bar will be available for sodas and/or alcoholic beverages. The Cost of the banquet will be \$35.00 per person. Reservations will be available on a first come basis. Awards will be presented to our annual winners who have earned special recognition in the past year.

Featured guest speaker will be determined. We are planning some special prize drawings for the banquet. One of the prizes will be \$100 to be spent at the show.

SEMINARS - A number of seminars will be presented by prominent collectors on various collecting topics. They will take place on Saturday morning from 9am until 12:00 noon. The seminar speakers will be announced at a later date and will also be posted on the FOHBC website. If you are interested in presenting a seminar, please contact Michael George at phone # (603) 765-8079 or [earlyglass@gmail.com](mailto:earlyglass@gmail.com).

SPECIALTY GROUP MEETINGS - Specialty groups wishing to hold a meeting at the Manchester Expo please contact Michael George at phone # (603) 765-8079 or [earlyglass@gmail.com](mailto:earlyglass@gmail.com).

Thank you, and enjoy the event!

# ADVERTISE

in the

## FEDERATION OF HISTORICAL BOTTLE COLLECTORS

### 2013 SHOW

## SOUVINEIR PROGRAM

You can convey your message in a customized format or have your business card converted to a 1/8 page ad for only \$30!

Free distribution to hundreds of collectors!!

Our programs are retained by many for years and are referenced over and over to contact collectors specializing in specific items and categories.

A significant number of programs end up in the hands of collectors who do not subscribe to any of the bottle magazines, allowing you to reach a whole new audience.

Full Page (Color)	4 3/4" X 7 1/2"	\$300.00
Full Page (Black and White)	4 3/4" X 7 1/2"	\$200.00
Half Page (Color)	3 3/4" X 4 3/4"	\$175.00
Half Page (Black and White)	3 3/4" X 4 3/4"	\$110.00
Third Page (Black and White)	2 1/2" X 4 3/4"	\$75.00
Quarter Page (Black and White)	2 3/8" X 3 3/4"	\$55.00
Eighth Page (Black and White)	2 3/8" X 2"	\$30.00

Michael George at phone # (603) 765-8079 or [earlyglass@gmail.com](mailto:earlyglass@gmail.com)

# 2013 FOHBC SHOW

## SCHEDULE OF EVENTS

### Friday July 19, 2013

<u>TIME</u>	<u>EVENT</u>	<u>LOCATION</u>
9:00 am – noon	FOHBC Board Meeting	Will Be Posted
1:30 pm – 2:30 pm	FOHBC General Meeting	Will Be Posted
4:00 pm – 7:00 pm	Dealer Registration /Packet Pickup	Will Be Posted
6:00 pm – 7:00 pm	Cocktail Reception	Will Be Posted
7:00 pm – ???	Awards Banquet	Will Be Posted

### Saturday July 20, 2013

<u>TIME</u>	<u>EVENT</u>	<u>LOCATION</u>
7:00 am – 5:00 pm	Dealer Registration	Will Be Posted
8:00 am – noon	Dealer Unloading & Display Set-Up	Will Be Posted
9:00 am – noon	Seminars	TBA
Noon – 1:00 pm	<i>Show Room Closed</i>	
1:00 pm – 5:00 pm	Dealer Admittance & Early Buyer Entrance	Expo Area Expo Area
	<i>All Out at 5:00 pm</i>	
7:00 pm – ???	Auction	Will Be Posted

### Sunday July 21, 2013

<u>TIME</u>	<u>EVENT</u>	<u>LOCATION</u>
7:00 am	Ticket Sales	Expo Area
8:00 am – 9:00 am	Dealer & Early Admission	Expo Area
9:00 am – 3:00 pm	General Admission	Expo Area
3:00 pm	Show shut down	

Pack up and police (clean) the hall; we have to leave it with NO trash.

PLEASE NOTE: Access to the show room is by name tag only. Everyone must wear a name tag to be admitted. No Exceptions.

# 2013 FOHBC SHOW

Manchester, NH

## **Rules & General Information Sales Tables, Displays and Early Buyers**

**Sales Tables:** Tables are eight feet long and 30" wide. Table covers will be provided. Tables will be available on a first come basis. Every attempt will be made to honor table location requests. Tables will be assigned based upon the date the contract was received. Once the Expo area is filled, the Armory section will be available.

The first 8' table will be \$65. Each additional table will be \$55. FOHBC members will get a \$10 discount per contract for the first table only. Up to two nametags per contract will be provided (regardless of the number of tables per contract) with the exception of minor children. Please make arrangements for children's nametags in advance. Subletting a table to another dealer or individual is prohibited.

**Merchandise:** At least 50% of your sales table will be antique bottles, jars, blown glass insulators, stoneware, marbles, related advertising, and new items to assist in the hobby. No flea market type items. All merchandise must be clearly priced. Reproductions, fake labels, repaired, coated, artificially colored, or irradiated glass must be clearly marked as such.

**Displays:** The Federation encourages collectors to share their knowledge, enthusiasm and interests with other collectors by displaying their collections. There will be no charge for Exhibitor Displays. Those setting up a display will be provided a free early admission pass which will allow full show privileges to them, their spouse, and minor children or a \$30 Discount on Souvenir Program Advertising.

**Early Admission:** Early admission is for non-dealers that would like the privilege of buying early at the show with the dealers. The early admission fee will be \$60 for individuals or a family couple (including minor children). This price includes a complimentary souvenir program. Discounted cost for early admission to National Shows is another privilege of FOHBC membership. The discounted rate for current paid up Federation members is \$45.

**Dealer & Exhibitor Registration Packets:** Your registration packets and complementary souvenir program will be available on Friday evening and Saturday at the Expo Center registration desk (See the schedule of events page for times). No one will be allowed in the showroom without an exhibitor or dealer tag.

**Dealer Unloading / Loading:** You may use the Expo center back doors located on the 2nd level of the parking garage only to load / unload your boxes and your car must be moved immediately afterwards to allow for the next person to unload /load their vehicle. Please try and have your assistant with you during this time so they can stay with your inventory to make this process run quickly and smoothly. You may also use the Expo centers front door adjacent to the hotel as long as the hotel entrance is not blocked. Unloading will be on Saturday, July 19th from 8:00am to 12:00 noon. During this time dealers will be permitted to unload their merchandise and place it in the show area behind or under their sales table(s). Shelving, lighting, and banners may be set up at this time. All items for sale must be kept in closed boxes. No sales are allowed during the "unloading" period.

**Exhibitor Set Up:** Exhibitors may set up their displays during the dealer "unloading" period. Tables, white cloth table covers are available at no charge. The exhibitor must supply their own extension cord and accent lighting.

**Clearing the Showroom:** Everyone will be cleared out of the showroom at noon time. It will be locked from 12:00 noon until 1:00pm for final show preparation.

**Dealer Set Up & Early Admission:** All dealers will be admitted into the showroom promptly at 1:00pm to allow them to arrive at their tables for setup ahead of the early admission group. Early Admission will be allowed in immediately behind the dealers. Your own Dealer/Early Admission name tags must be worn visibly to gain access to the showroom.

**The Big Show:** Admission time for Sunday will be 8 a.m. for dealers and early buyers. The general public will be admitted at 9 a.m. General admission will be \$5.00. The show will end at 3 p.m. All dealers are expected to remain set up until the end of the show or they will forfeit the opportunity to have a table at the next National Show. Let's show courtesy to the public who have come many miles to be there.

**The Radisson Hotel & Expo Center** is a non-smoking facility. We ask your cooperation in abiding by their rules and regulations. They provide ample parking. Dealer parking is located inside the parking garage. Loading and unloading will be scheduled and available at multiple locations.

**Food:** Expo center doesn't allow you to bring outside food in. Lunch can be ordered in advance and will be delivered to the dealers table, a concierge/ food area will be set up for lunch during the show. Menus will be available in advance.

**Parking:** The hotel will charge \$8 per day for parking within the covered garage.

**Cancellations:** Requests for refunds must be made by July 5th 2013. Refunds for circumstances outside your control after that time will be at the discretion of the show chairman.

Every effort will be made to safeguard the sales and exhibit areas. Security guards will be on duty at all times during the unloading, the show, after show hours and the loading period. However, the FOHBC, its officers, or agents assume no liability or responsibility for any lost, stolen or damaged merchandise.

Decisions concerning any circumstances not outlined in the "Rules & General Information" or contract will be made by the Show Chairman.

Your contract for sales tables, display reservations, early admission, or banquet reservations, will be confirmed by mail or USPS return mail following receipt of contract and full payment

Full payment must be sent with your contract.

Make checks payable to: **FOHBC13** (Reservations can only be booked **after** August 23, 2012)

Mail the contract to:  
**Maureen Crawford**  
**34 Harvard Rd,**  
**Stow, MA 01775**

# 2013 FOHBC SHOW

July 19<sup>th</sup> – 21<sup>st</sup>, 2013

**Contract - PLEASE PRINT**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Name Tag 1: \_\_\_\_\_ Name Tag 2: \_\_\_\_\_

Only two name tags will be provided per contract regardless of the number of tables per contract.

**ALL CONTRACTS THAT INCLUDE SALES TABLES MUST BE ACCOMPANIED  
BY A SIGNED COPY OF THE "CONTRACT TERMS".**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## **SALES TABLE APPLICATION**

The tables are 2 ½' wide by 8'. The first table is \$65.00. Each additional table is \$55.00. FOHBC Members will receive a \$10 discount per contract on their first table only. Table covering will be furnished at no extra cost. Electrical outlets are available on request for \$5 per contract. This is a **non-smoking** facility.

\_\_\_\_\_ 8' table (First) \$65.00 \_\_\_\_\_  
\_\_\_\_\_ 8' table (Additional) \$55.00 \_\_\_\_\_  
\_\_\_\_\_ FOHBC member discount -\$10.00 \_\_\_\_\_ off first table only.  
\_\_\_\_\_ Electricity \$15.00 \_\_\_\_\_ Sales Table Total \$ \_\_\_\_\_

## **FEDERATION AWARDS BANQUET RESERVATIONS**

The banquet will be held at Hotel on Friday, July 19<sup>th</sup> at 7:00pm. Reservations are \$35 per person.

\_\_\_\_\_ Reservations \$35.00 \_\_\_\_\_ Banquet Total \$ \_\_\_\_\_

## **EARLY ADMISSION**

Early admission is for non-dealers that would like to buy early at the show. The early admission fee will be \$60 per individual or family couple (including minor children). FOHBC Members will receive a \$10 discount on early admission.

\_\_\_\_\_ Early Admission \$60.00 \_\_\_\_\_  
\_\_\_\_\_ FOHBC Member Discount -\$15.00 \_\_\_\_\_ Early Admission Total \$ \_\_\_\_\_

## **FOHBC MEMBERSHIP**

Enjoy all the benefits that membership has to offer, including the discounts for this show. Membership also includes the Federation's bi-monthly publication, *Bottles and Extras*. A \$30 membership gets you Regular postage on magazines and a \$45 membership gets you First Class postage.

\_\_\_\_\_ Regular Membership \$30.00 \_\_\_\_\_  
\_\_\_\_\_ First Class Membership \$45.00 \_\_\_\_\_  
\_\_\_\_\_ 3 YEAR Membership \$75.00 \_\_\_\_\_ Membership Total \$ \_\_\_\_\_

**Make check out to "FOHBC 2013 National Show" Total \$ \_\_\_\_\_**

Please return signed contracts to: **Maureen Crawford  
34 Harvard Rd,  
Stow, MA 01775**

# 2013 FOHBC SHOW

July 19<sup>th</sup> – 21<sup>st</sup>, 2013

## **Contract Terms**

As used herein, the SHOW shall mean that certain annual event sponsored by the FOHBC in conjunction with the Radisson Hotel & Expo Center.

Show Date: Friday July 19 – Sunday July 21, 2013.

PARTIES:

1.) SUBLESSOR: Federation Of Historical Bottle Collectors

2.) SUBLESSEE: Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone number: \_\_\_\_\_ Email: \_\_\_\_\_

TERMS:

1. General: The acceptance of this reservation by the FOHBC is conditional upon the acceptance of the DEALER to be bound by the terms of this agreement and the terms of the agreement that FOHBC has with the Radisson Hotel & Expo Center for SHOW space.
2. Definitions:
  - a. "Setup". Time period provided to DEALER to unload wares and display wares on leased tables in preparation for SHOW.
  - b. "Pack up". Time period provided to DEALER to remove unsold wares from the SHOW premises. It is a specific condition that DEALER may not remove such wares prior to 3:00pm on Sunday, unless prior arrangements have been made with SHOW Chairman.
  - c. "Early Birds". For an additional fee of \$60.00, FOHBC will allow entry of buyers on Friday during SETUP. This price includes a Family Couple (including minor children) and a Souvenir Program. For this reason DEALER is encouraged to take adequate measure to secure wares during SETUP.
3. DEALER is solely responsible for insuring that his or her table(s) is manned AT ALL TIMES during show hours. Further, no property of DEALER shall at any time be deemed in the care, custody or control of FOHBC or any other party other than DEALER. DEALER MAY NOT SHARE OR FURTHER SUBLEASE ANY TABLE(S) without the Express written consent of the FOHBC.
4. FOHBC will secure any necessary permit and licenses to sell at this SHOW and DEALER shall be solely responsible for the collection and remittance of any sales/use taxes to the proper authorities.
5. As a part of this agreement, DEALER hereby expressly assumes the responsibility for any lost, damaged, or stolen wares and DEALER expressly agrees to hold FOHBC harmless from any such claims, however styled, and DEALER shall pay all costs and expenses incurred in connection with such claims. DEALER is strongly advised to take extraordinary precautions to secure and/or protect any valuable items from the period of setup to pack up. DEALER also agrees that it will indemnify and save harmless FOHBC and any individual member, from and against any and all claims, actions, damages, liability, and expenses in connection with the loss of life, personal injury and property damages arising from any act or omission of DEALER occurring during the period in which DEALER is preparing for, participating in or concluding the event.
6. DEALER understands that due to the nature of collectibles involved, all reproduction, repaired or otherwise altered wares, must be clearly labeled, offered and/or sold as such.
7. DEALER further understands that ANY violation of this agreement by DEALER or any action(s) by DEALER that would violate the FOHBC agreement with Radisson Hotel & Expo Center shall be cause for DEALER to be ejected from this SHOW and same will be grounds for prohibiting DEALER from participating in future shows sponsored by the FOHBC.
8. DEALER agrees that FOHBC shall not be responsible for matters outside of its control and the liability of the FOHBC in any case shall be limited to the refund of any monies paid by DEALER to FOHBC for this SHOW.

By execution of this agreement, the undersigned DEALER hereby certifies that they have read and agree to abide by the terms of this agreement and the OVERRIDING terms of agreement of FOHBC with Radisson Hotel & Expo Center.

DEALER Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Return this agreement with contract.



# 2013 FOHBC SHOW

July 19<sup>th</sup> – 21<sup>st</sup>, 2013

## Display Application

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

I will need a table space: 2 ½' x 4' \_\_\_\_\_ 2 ½' x 8' \_\_\_\_\_ other \_\_\_\_\_

Electrical Outlet needed: Yes \_\_\_\_\_ No \_\_\_\_\_

(Displayer must furnish their own extension cords and lighting)

Other Requests: \_\_\_\_\_

Name Tags (2): \_\_\_\_\_

Type of display: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Send forms to:

Michael George,  
PO Box 10005,  
Bedford, NH 03110

(603) 765-8079  
[earlyglass@gmail.com](mailto:earlyglass@gmail.com)