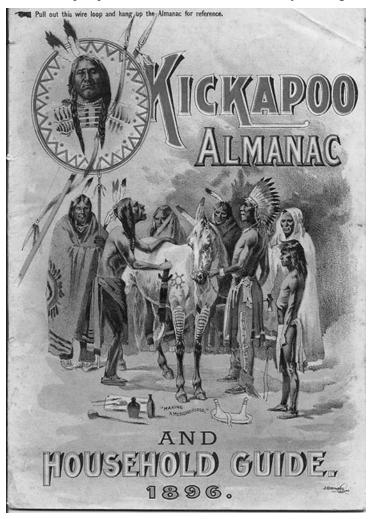
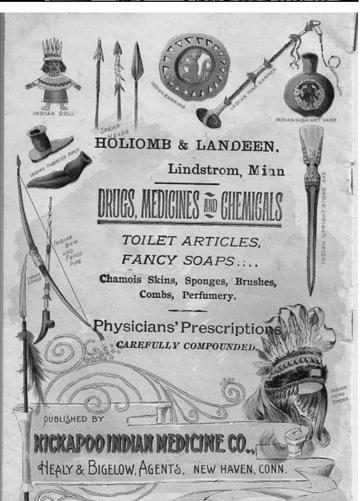


Kickapoo Indian Medicine Company 1896 Almanac

Last month we viewed a few Kickapoo trade cards. This month let's take a quick look at another vehicle the Healy and Bigelow firm used to deliver its advertising. Pictured here are the front and back covers of what has to be one of the more colorful of the Kickapoo publications: the 1896 "Kickapoo Almanac and Household Guide." Among the products advertised inside are Kickapoo Indian Prairie Plant (The Famous Indian Female Herbal Remedy), The Kickapoo Indian Tape-Worm Secret Remedy, and of course Kickapoo Indian Sagwa. The usual collection of testimonials from satisfied customers are also found throughout the almanac. Our copy has a good part of the last inside page torn away, but just enough is present to tell us that the Kickapoo paper dolls, discussed in a previous Paper Trail, would be sent to any address for a couple of two cent stamps and one wrapper from any Kickapoo product. This last page also lists a number of other Kickapoo publications which could be had by sending the





firm enough stamps for mailing. Among the booklets offered were, "Life and Scenes Among the Indians," "Kickapoo Indian Dream Book," and "Kickapoo Indian Doctor." We'll have more Kickapoo fun in our next issue.

Patent Medicine Newspaper Ads

Nestled in the hills of southeastern Minnesota, the little town of Rushford was once serviced by *The Rushford Star* newspaper. We are not sure what the population might have been in Rushford in 1880, but by 1900 it was 1,062. Shown here are two ads published in the May 27, 1880 issue of *The Rushford Star*. It should be no surprise that the two-and-one-quarter-inch by three-inch Hostetter's Bitters ad makes the usual claims regarding the efficacy of that nostrum. The Dr. Clark Johnson Indian Blood Syrup ad fills an entire lefthand column of the newspaper, measuring two-and-one-quarter inches by nearly 20 inches. It contains the word cure at least 12 times, claiming the good doctor's medicine will



Eastman eventually escaped and brought the Indian syrup recipe with him. Ads like these, which once appeared in countless small-town papers across America, are reminders that advertising saturation is nothing new. These ads likely appeared in this paper daily or weekly for

years at a time, compelling a gullible public to buy the nostrums and make the proprietors rich. Such ads reached a few thousand readers when they were published in small newspapers like The Rushford Star. Today, with the click of a computer key, millions of e-mail recipients might receive an ad for a product which is equally dubious.



"Paper Trail" is a regular feature which showcases the wide world of bottle-related ephemera, from trade cards and post cards to letterheads and blotters. Readers are encouraged to submit items for publication. Simply scan or photograph your item (JPG please), add a short paragraph or two about the item, and include a photo of the bottle to which it relates.

E-mail your contribution to: Steve Ketcham s.ketcham@unique-software.com or mail it to: Steve Ketcham PO Box 24114 Edina, MN 55424



EGWIN EASTIMAN IN THOUGH CONTUME. SEVEN AND NINE YEARS AMONG THE COMANCHES AND AFACHES. A neat volume of 300 pages, being a simple statement of the horrible facts connected with the sad massacre of a helpless family, and the captivity, tortures and ultimate escape of its two surviving members. For sale by our agents generally. Price \$1.00. The incidents of the massacre, briefly narrated, are distributed by agents, FREE of charge. Mr. Eastman, being almost constantly at the West, engaged in gathering and curing the materi-als of which the medicine is composed, the sole business management devolves upon Dr. Johnson, and the remedy has been called, and is known as

Dr. Clark Johnson's INDIAN BLOOD PURIFIER. Price of Large Bottles - - - - - -\$1.00 Price of Small Bottles 50 Read the voluntary testimonials of persons who have been cured by the use of Dr. Clark Johnson's Indian Blood Syrup, in your own vicinity.



And you are arm ad against disease. The And you are arm 3d against disease. The finest tonic for this purpose is Hostetter's Stomach Bitters, which renders digestion easy and complete, counteracts billous-ness, and keeps the bowels in order, and so geniel and beneficent are its effects, that not only is the body invigorated and regulated by its use, but despondency banished from the mind.

For sale by all Druggists and Dealers generally.