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The Federation of Historical Bottle Collectors

MINUTES OF THE BOARD OF DIRECTORS MEETING

Conference Call

14 January 2020 7:00 PM (Central Time)

1. Roll Call (M.Lacy):

(X = participating by phone; N = not in attendance)

X Matt Lacy President

X Louis Fifer First Vice PresidentX John O'Neill Second Vice President

X Jim Berry TreasurerX Andrew Rapoza SecretaryX Jim Bender Historian

X Ferdinand Meyer Director at Large
 N John Pastor Director at Large
 N Richard Siri Director at Large

X Jeff Ullman
 N Brad Seigler
 X John Fifer
 X Eric McGuire
 X Eric McGuire
 X Eric McGuire
 X Eric McGuire
 X Eric McGuire

Northeast Region Director
Western Region Director
Western Region Director

Χ **Business Manager** Elizabeth Meyer Χ Val Berry Merchandise Director Ν Linda Shepard Membership Director Χ Elizabeth Lacv Public Relations Director Χ Lindsev Fifer Conventions Director Ν Martin Van Zant Bottles and Extras Editor

1. Agenda:

2021 National Convention: Status and Overview – Jim and Val Berry & Jim Bender:

A few weeks ago the three of us made a trip to the Oncenter, Syracuse, New York and this past week Jim Berry went up again to do some fine-tuning on the plans with the Oncenter (tables; set-up; banquet room, etc.). We've checked with the area clubs and while no club wants to take charge, the Utica, Syracuse, Rochester, and Ithaca each have members who said they would come forward and help us. There is a Marriott and the Crown hotel for accommodations nearby to the Oncenter. Jeff from the chamber of commerce is going to help us to get a deal on pricing for guest rooms the hotels. Tables are being thrown in free of charge; that's a big expense saved. Looked at

other locations up there, but pricing was very high and union-run. So the Oncenter is definitely the best choice in upstate New York. Centrally located: Niagara Falls 2 hours away; casinos, wineries, etc., nearby.

The Oncenter showroom is massive; we only need half of it. Same location that the 2002 show was held at. Very little union labor (hooking up electric), but we can control the loading dock; we can hire outside security or theirs. This will be a Friday and Saturday show. It's very easy to get to, even that it's in the middle of Syracuse. It has a big parking lot and indoor parking if desired. Parking will be inexpensive: \$5.00. If we have more bookings than our block, the hotel will let us book more at the convention rate. Other area hotels are in the \$70-\$80/night rate. Possible shuttle van service available as well. Airport is about 10 minutes away.

They require a \$2,000 security; 50% payment 14 days prior to the show; balance on the day of the show. The venue is \$4,500/day x 2 days.

2. **Discussion** - open floor (5-10 minutes):

Legal review will hopefully be done by Jerry McCann, as he has done in the past. If he is unavailable, Andy volunteered to read the contracts (he is a Procurement manager specializing in contracts, including hotel and event contracts).

3. **Motions** (Matt):

- "Motion to move forward with Syracuse as the venue for the 2021 National Convention."
 - ✓ Motion made Lindsey Fifer; Second John O'Neill. Passed unanimously.
- "Motion to setup a bank account in the amount of \$2,500 seed money to get the 2021 National Convention started."
 - ✓ Motion made John Fifer; Motion seconded Elizabeth. Passed unanimously.
- "Motion to allow Jim Berry to make a deposit in the amount of \$2,000 to secure the Oncenter."
 - ✓ Motion made Andy Rapoza; Motion seconded Jeff Ullman. Passed unanimously.

(Matt): Meeting adjourned at 7:30 Central Time.